

Appendix BO-1: Budget Narrative & Cash Flow Statement

The Rocketship Mt. Diablo Charter (“RSMD”) financial statements include a four year pro-forma annual budget and monthly cash flow statement (start-up year and three years of operations).

Students: Enrollment, Demographics and Average Daily Attendance

Revenues for RSMD will depend on the number of students enrolled and their demographics. Rocketship selects neighborhoods with a low-income population that is often higher than district averages. To allow for conservatism, this budget assumes 50% English Learners (EL), and 70% Free and Reduced Lunch (FRL). The Average Daily Attendance (ADA) is the aggregate attendance of a school during a reporting period divided by the number of days school is in session during this period. This budget assumes a 95% attendance rate for K-5 students and 80% for Transitional Kindergarten (TK) students. Historical averages at Rocketship Schools have been slightly higher at 96%. ADA is used to calculate many of the revenue sources.

The following table shows our projected enrollment and ADA.

Table A: Enrollment & ADA

	Year 0	Year 1	Year 2	Year 3
	2015-16	2016-17	2017-18	2018-19
<i>Enrollment & ADA</i>				
Projected Enrollment by Grade				
Transitional Kindergarten	-	50	50	50
Kindergarten	-	116	116	116
1st Grade	-	116	116	116
2nd Grade	-	116	116	116
3rd Grade	-	56	116	116
4th Grade	-	56	47	101
5th Grade	-	-	44	40
Total	-	510	605	655
Average Daily Attendance				
TK - 3rd	-	424	481	481
4th-5th	-	53	86	134
Total	-	477	567	614

Revenues

Revenue sources for charter schools come from federal and state governments, local revenue and private grants. State revenue streams provide the largest source of funding, constituting up to 90% of charter school funding in California. Because of RSMD’s reliance on this single revenue

source, we will constantly monitor all components associated with state revenue throughout the year as the funding estimates are refined and recalculated.

A summary of the projected revenues for the start-up year and the three projected operating years, along with the percentage components of all revenues, is shown on the following two charts.

Table B: Summary of Projected Revenues

	Year 0	Year 1	Year 2	Year 3
	2015-16	2016-17	2017-18	2018-19
<i>Summary of Revenue Programs (Thousands)</i>				
State Revenue	-	\$4,374	\$5,443	\$5,895
Federal Revenue	\$50	\$906	\$575	\$641
Local Revenue	-	\$18	\$21	\$23
Total Revenues	\$50	\$5,298	\$6,039	\$6,560
<i>% of State Revenues</i>	-	82.6%	90.1%	89.9%

State Revenues

State Revenues are estimated based on specific program variables as identified below, with the majority of this funding dependent upon the annual state budget and the school’s student population.

Table C: Projected State Revenues

	Year 0	Year 1	Year 2	Year 3
	2015-16	2016-17	2017-18	2018-19
<i>State Revenues (Thousands)</i>				
General Purpose Block Grant	-	\$1,965	\$2,468	\$2,673
In Lieu of Property Tax	-	\$1,612	\$2,020	\$2,188
Prop 30 EPA	-	\$95	\$113	\$123
Mandate Block Grant	-	-	\$7	\$8
California Lottery	-	\$77	\$92	\$100
State Lunch Reimbursements	-	\$28	\$33	\$36
SB740 Facilities Subsidy	-	\$358	\$425	\$461
SPED State Revenue	-	\$239	\$284	\$307
Total State Revenue	-	\$4,374	\$5,443	\$5,895

Principal Apportionment

California has made some great steps to increase K-12 funding. The Local Control Funding Formula (LCFF) disburses base, supplemental and concentration grants in place of previously existing revenue streams such as revenue limits and most categorical revenue streams. The 2013-14 was the first year of implementing this new formula and increased revenue. State budget plans

indicate that funding will increase each year to bridge the gap between the 2012-13 funding levels and the new LCFF target funding level.

These revenue projections are based on expected student ADA and the supplemental and concentration grants are calculated based on the unduplicated count of students at RSMD and the district's unduplicated count. Since RSMD will be located within the Mt. Diablo School Unified District, and the district's unduplicated count is approximately 50%, RSMD would not qualify for any concentration grant funding.

The Fiscal Crisis & Management Assistance Team (FCMAT) LCFF calculator was used to estimate the LCFF funding projections for RSMD. The 2014-15 P1 estimates for Mt, Diablo School Unified LCFF floor, gap funding and ADA were used as estimates for 2015-16 targets to calculate the LCFF per-pupil funding for RSMD in its first year. The unduplicated count for Mt Diablo School Unified in 2014-15, 49.7%, was used for each following year in the LCFF calculator. Our expected ADA and unduplicated count then calculated the increase in funding for the following year 2017-18. RSMD's unduplicated count was projected at 70% for each year in the calculations. The calculator accounts for the updated implementation and cost of living adjustment (COLA) rates. While California is committed to implementing LCFF increases to its target levels, these increases are highly correlated with the economic situation of the state. To allow for some conservatism these projections assume no additional increase in LCFF funding in 2018-19. These projections assume \$200 of the principal apportionment ADA funding is disbursed via the Education Protection Account, and 43.9% of the principal apportionment is expected to be received via property taxes.

Lottery & Mandate Block Grant

Lottery funding is based upon recent estimates provided by School Services of California. We project a total per student allocation of approximately \$162 per year. Funding is based on annual ADA. Lottery funds are mainly allocated for general purpose use (Unrestricted Funds) with slightly over 20% of the funds restricted for instructional materials. Based on current economic conditions, we are budgeting for flat funding over the next five years, with the unrestricted portion amounting to \$128/ADA and the Prop-20 portion amounting to \$34/ADA. Projections for the Mandate Block Grant are based off of the 2013-14 funding rates for charter schools at \$14/ADA. Since funding is dependent on the previous year's ADA, RSMD will not be eligible to receive this funding until the second year of operations.

Facilities Reimbursement (SB 740)

The Charter School Facility Grant Program provides assistance with facilities rent and lease expenditures for charter schools that meet certain eligibility criteria. Eligible charter schools may receive reimbursement for facilities rent and lease costs in an amount of up to \$750 per unit of classroom-based average daily attendance (ADA), not to exceed 75 percent of their total annual facilities rent and lease costs. If there are insufficient funds to reimburse all eligible charter schools at the maximum level, the funding provided to each school will be reduced on a pro-rata basis.

To be eligible for reimbursement, a charter school site must be geographically located within the attendance area of a public elementary school in which at least 70 percent of the pupil enrollment is eligible for free or reduced-price meals, or serving a pupil population that meets or exceeds 70 percent eligibility for free and reduced-price meals. RSMD will most likely qualify for this

funding based on the given demographics of the neighborhood in which the school will be located.

Special Education

Rocketship provides special education services for all schools in its network, and works with the El Dorado County Special Education Local Planning Area (SELPA) to ensure resources are allocated across all schools to ensure compliant, efficient and effective delivery of services. RSMD’s state special education funding includes general state aid of \$500/ADA. In addition to state special education funding, the revenue projection for RSMD also assumes \$130/ADA of federal special education funding. Federal funding is based off of previous year’s ADA, and therefore begins in the second year of operation.

Federal Revenues

As a direct-funded charter school, RSMD will apply for federal funds directly through the Consolidated Application process. Federal revenues will be updated when a federal entitlement notification is received. Rocketship Education is aware that there is significant compliance features associated with federal funding. The financial projections for RSMD are conservatively projecting no increases in the federal funding rates.

Table D: Projected Federal Revenues

	Year 0 2015-16	Year 1 2016-17	Year 2 2017-18	Year 3 2018-19
<i>Federal Revenues (Thousands)</i>				
Title I	-	\$117	\$117	\$139
Title II	-	\$4	\$4	\$4
Title III	-	-	\$54	\$58
Federal Startup Grant (CSP)	\$50	\$500	-	-
IDEA	-	-	\$62	\$74
National School Lunch Program	-	\$286	\$339	\$367
Total Federal Revenue	\$50	\$906	\$575	\$641

Title I, II, & III

Title I funding is based upon a formula for students qualifying for free and/or reduced meals. The amount per student is typically \$350–\$1,000 base. We conservatively project \$350 per identified pupil, with zero (0%) increases over the projection period. Title II is funding used to improve the quality of teaching and principal leadership. Funding is approximately \$4,000/school each year. We conservatively project \$3800 each year. With a large portion of English Language Learner (ELL) students we project a per student amount of \$95, starting in the second year of operations.

Startup Grant (CSP)

In 2011, Rocketship Education received a grant from the Department of Education Charter School Program (CSP) in the amount of \$6,259,757. The grant specifies that up to \$600K could be used for start-up costs for each Rocketship Education school opening during the period between October 2011 and September 2016. RSMD will still qualify for using this grant within the grant period. This funding is reimbursable based on school-specific start-up costs. Current projections indicate approximately \$550K of reimbursable start-up expenses at RSMD by September 2016.

Free and Reduced-Price Meal Eligibility

The federally funded National School Lunch Program provides free and reduced-price meals for lunch (and breakfast) to eligible students, based on parent/guardian income levels. For this budget, we assume that 70%, of our students will be eligible to receive federal funding per meal per day for free and reduced-price meals. For operational purposes, we project that 90% of all students receive lunch and breakfast, based on historical percentages. RSMD will not offer afternoon snack service. Additional receipts from paid student meals are included in the budget as local revenue. Food expenses for this program are shown under Core Programming; serving staff expenses are included in classified salaries and benefits.

Summary Revenues per Enrollee

For the four year period through 2018-19, the projected revenues per student enrolled at RSMD are shown below.

Table E: Revenues per Enrollee

	Year 0	Year 1	Year 2	Year 3
	2015-16	2016-17	2017-18	2018-19
<i>Summary of Revenue per Enrollee</i>				
State Revenue	-	\$8,577	\$8,996	\$9,006
Federal Revenue	-	\$1,777	\$951	\$980
Local Revenue	-	\$35	\$35	\$35
Total Revenues	-	\$10,389	\$9,982	\$10,021

Expenditures

The projected expenditures through 2018-2019 are shown below and are followed by the percentage distribution of costs by type of expense.

Table F: Summary of Projected Expenses

	Year 0	Year 1	Year 2	Year 3
	2015-16	2016-17	2017-18	2018-19
<i>Summary of Projected Expenses (Thousands)</i>				
Certificated Salaries	-	\$1,253	\$1,461	\$1,615
Classified Salaries	\$42	\$488	\$589	\$617
Employee Benefits	\$6	\$460	\$566	\$641
Total Compensation	\$48	\$2,200	\$2,616	\$2,873
Core Programming	\$14	\$860	\$701	\$744
Other Discretionary	-	\$305	\$358	\$393
Support Services	-	\$2,021	\$2,188	\$2,274
Interest/Depreciation	-	\$1	\$2	\$2
Total Non-Comp	\$14	\$3,188	\$3,249	\$3,413
Total Expenses	\$62	\$5,388	\$5,865	\$6,286

Table G: Percentage of Expenditures

	Year 0	Year 1	Year 2	Year 3
	2015-16	2016-17	2017-18	2018-19
<i>Percentage of Expenditures</i>				
Certificated Salaries	-	23.2%	24.9%	25.7%
Classified Salaries	67.5%	9.1%	10.0%	9.8%
Employee Benefits	9.9%	8.5%	9.7%	10.2%
Total Compensation	77.4%	40.8%	44.6%	45.7%
Core Programming	22.6%	16.0%	11.9%	11.8%
Other Discretionary	-	5.7%	6.1%	6.2%
Support Services	-	37.5%	37.3%	36.2%
Interest/Depreciation	-	0.0%	0.0%	0.0%
Total Non-Comp	22.6%	59.2%	55.4%	54.3%

Salaries and Employee Benefits

Total compensation costs (salary and benefits) remain relatively constant at just under half of total expenditures after the continued expansion of the school until fully-staffed in the 2018-19 school year. “Compensation” includes the salary costs of all staff, including those who work full-time and part-time. Compensation also incorporates all staff benefits including social security, state teachers’ retirement, Medicare, and workers’ compensation.

RSMD’s teacher staffing levels are based upon enrollment projections. In a traditional elementary school, if a teacher’s homeroom class is receiving services from another teacher, the homeroom teacher does not instruct another class of students. Because RSMD teachers engage in

a teaming approach they are able to teach more than one class of students each day. In addition, our students spend a portion of their day in the learning lab in large groups. By using a teaming approach in conjunction with the learning lab, Rocketship is able to have an overall school-wide ratio of certificated teachers to students between 34:1 and 36:1, while maintaining an actual classroom ratio of certificated teachers to students at 29:1.

As explained in the “Instructional Minutes Section” of Element A, Rocketship's unique rotational model and approach to instruction, which includes students spending a portion of their day in the Learning Lab, allows for students to receive instruction in core academic subjects at student/teacher ratios of no more than 29:1. Using our Year 1 Kindergarten class, we can explain how those ratios are achieved. Table A of the Financial Narrative (Appendix BO-1) shows we will enroll 116 Kindergarten students in Year 1. At any given time throughout the day, 29 of those students will be in the Learning Lab receiving additional practice in Math and Literacy at their current level of instruction through online learning, active reading, tutoring, and enrichment. Appendix BO-1, Table I, shows that we will hire three certificated Kindergarten teachers in Year 1. The remaining 87 students will be split between those three teachers, receiving instruction in core academic subjects. This results in a classroom student/teacher ratio of 29:1.

In order to further understand the instructional and student: teacher ratios in the classroom (and overall), it is helpful to better understand the bell schedule and overall enrollment at RSMD. Initially, one may assume that with 116 students in a grade level (Appendix BO-1, Table A) and three credentialed teachers (Appendix BO-1, Table I) that the ratio is 39:1 or more during instructional time; however, that is incorrect. To understand the correct ratio of instruction, it is helpful to further focus on this one specific grade level.

As described above, in Kindergarten in year one, RSMD plans to enroll 116 students. This grade level will then be divided into four homerooms or cohorts of students ($112/4=29$). These cohorts of students will then rotate to their separate classes and remain with the same homeroom of 29 students throughout the entire day. The first cohort of students will begin their day in their humanities class with their homeroom and are provided instruction at a 29:1 ratio with a credentialed teacher. This cohort of Rocketeers spends approximately 170 minutes in this classroom every day. At the same time, the second cohort of Rocketeers is also receiving instruction from a second credentialed teacher in a separate humanities classroom, again at a 28:1 ratio, and similar to the first cohort of students, they will spend 170 minutes in this classroom. The third cohort of students is in the Math/Science class with the third credentialed teacher (Appendix BO-1, Table I) within this grade level, again at a 29:1 ratio. This cohort of students will spend 85 minutes in this class. The final cohort of students are in the Learning Lab at a 29:1 ratio as well with an Individualized Learning Specialist, a highly qualified tutor, that guides this class through online learning, tutoring, active reading.

After 85 minutes, the third and fourth cohort of kindergarten students will then switch classroom spaces (third homeroom of students goes to the Learning Lab with the ILS and fourth homeroom of students goes to Math/Science). Again, they will remain in their same homerooms and maintain the ratio of 29:1. This completes the first half of the school day for these students.

After completing these classes and 170 minutes of instruction, the entire grade level will then rotate. After this total of 170 minutes across the grade level, the first and second cohorts will then remain in their homerooms, but each will move to either Math/Science and the other cohort will go to Learning Lab for their separate 85 minute blocks. The third and fourth homeroom classes will at that same time then rotate to their humanities classes and spend 170 minutes in these spaces with the same credentialed teachers that instructed the first and second homerooms of students at the beginning of the day.

It is through this ‘rotational model’ that RSMD will be able to ensure that student: teacher ratios remain at a level of 29:1 throughout the school day as well as ensuring that students, teachers, and families are able to build deep relationships and learning communities by remaining with the same homeroom of students throughout the day and year.

The Rocketship instructional model employs a mix of qualified instructional staff including teachers and tutors (Individualized Learning Specialists or “ILS”) in each school. All of these positions are engaged in full-time student instruction, some providing group instruction in the classroom, and others providing personalized instruction, with students rotating to different subject areas during the day. This unique structure means that while instruction is being delivered, there are never more than 29 students working with a certificated teacher. In terms of ratios, as shown below in Table H, the ratio of instructional staff to students is 23:1. Also shown is a table showing planned staffing level across the school, along with a table following that provides detailed staffing projections on a grade-by-grade level.

Table H: Teacher - Instructional Staff Ratio

	Year 0 2015-16	Year 1 2016-17	Year 2 2017-18	Year 3 2018-19
<i>Instructional Staff Ratio</i>				
Total Enrollment	-	510	605	655
Teachers	-	14	17	19
Tutors	-	5	6	6
Special Education Teachers	-	2	2	2
Para-Professionals	-	-	1	1
Total Instructional Staff	-	21	26	28
<i>Student : Instructional Staff Ratio</i>	-	24	23	23

Teachers at RSMD will be supported by a Principal and two Assistant Principals. Additionally, RSMD will have support staff to assist with operations and personalized learning within the Learning Lab. RSMD will be staffed with two special education teachers, and starting the second year will also have a para-professional on staff.

The staffing tables associated with our financial projections are shown below:

Table I: Staffing Model

	Year 0	Year 1	Year 2	Year 3
	2015-16	2016-17	2017-18	2018-19
<i>Staffing Model</i>				
Instructional Staff				
Teachers				
Transitional Kindergarten	-	2.0	2.0	2.0
Kindergarten	-	3.0	3.0	3.0
1st Grade	-	3.0	3.0	3.0
2nd Grade	-	3.0	3.0	3.0
3rd Grade	-	2.0	3.0	3.0
4th Grade	-	1.0	2.0	3.0
5th Grade	-	-	1.0	2.0
Special Education Specialists	-	2.0	2.0	2.0
Total Teachers	-	16.0	19.0	21.0
Tutors/Para-Professionals				
Transitional Kindergarten	-	1.0	1.0	1.0
Kindergarten	-	1.0	1.0	1.0
1st Grade	-	1.0	1.0	1.0
2nd Grade	-	1.0	1.0	1.0
3rd Grade	-	1.0	1.0	1.0
4th Grade	-	-	1.0	1.0
5th Grade	-	-	-	-
Para-Professional	-	-	1.0	1.0
Total Tutors/Para-Professionals	-	5.0	7.0	7.0
Total Instructional Staff	-	21.0	26.0	28.0
Non-Instructional Staff				
School Leaders				
Principal	-	1.0	1.0	1.0
Assistant Principal	-	2.0	2.0	2.0
Total School Leaders	-	3.0	3.0	3.0
Other Non-Instructional Staff				
Office Manager	0.3	1.0	1.0	1.0
Business Operations Manager	0.3	1.0	1.0	1.0
Enrichment Coordinators	-	3.0	3.0	3.0
Part-time Support Staff (Est. as FTE)	-	4.3	5.0	5.5
Total Other Non-Instructional Staff	0.6	9.3	10.0	10.5
Total Non-Instructional Staff	0.6	12.3	13.0	13.5
Total Staffing	0.6	33.3	39.0	41.5

The Office Manager and Business Manager are hired in March prior to the opening of the school to assist in the start-up of the school, specifically for student recruitment and establishing the necessary operational infrastructure for school opening in August of 2016.

The average salary structure for key FTE staff positions are listed in Table J. The budget assumes a 2% cost of living adjustment each year. It should be noted, the projected total salary amounts in Table F also includes part-time support staff costs.

Table J: Average Budgeted Salary by Position

	Year 1 2016-17	Year 2 2017-18	Year 3 2018-19
<i>Average Budgeted Salary by Position</i>			
Instructional Positions			
Teachers (incl. Special Ed Teachers)	\$60,000	\$61,200	\$62,424
Tutors/Para-Professionals	\$33,280	\$33,946	\$34,625
Non-Instructional Positions			
Principal	\$117,500	\$119,850	\$122,247
Assistant Principal	\$87,500	\$89,250	\$91,035
Office Manager	\$60,000	\$61,200	\$62,424
Business Operations Manager	\$80,000	\$81,600	\$83,232

Table K: Employee Benefits

	Year 0 2015-16	Year 1 2016-17	Year 2 2017-18	Year 3 2018-19
<i>Employee Benefits (Thousands)</i>				
Medical / Dental / Vision	\$2	\$180	\$210	\$222
Workers Comp	\$1	\$26	\$30	\$33
Medicare	\$1	\$26	\$30	\$33
Retirement - Certificated Staff	-	\$158	\$211	\$263
Retirement - Classified Staff	\$1	\$10	\$12	\$13
Social Security / FICS - Classified Staf	\$3	\$32	\$38	\$39
PTO Payout	-	\$32	\$37	\$41
Total Benefits	\$6	\$462	\$568	\$642

The above table lists the total projected annual employer costs for all employee benefits, on a year-by-year basis. Within employee benefits, most benefits are statutory and are determined by

either state or federal mandate and are based on current rate factors. Statutory benefits are cost factors applied to the salary factor. These benefits differ by type of employee: certificated and classified and by the period of time they work: full-time, part-time and hourly. RSMD’s employees participate in some combination of State Teachers’ Retirement, Social Security, Medicare, and workers’ compensation depending on position. For full-time certificated employee who participate in the State Teachers’ Retirement System (and not in the Federal Social Security system), the employer contribution is expected to increase to 12.6% in 2016-17 and 16.3% in 2018-19. Other employee benefits include health care insurance to employees who are scheduled to work at least 30 hours per week.

Table L: Core-Programming Expenses

	Year 0	Year 1	Year 2	Year 3
	2015-16	2016-17	2017-18	2018-19
<i>Core-Programming (Thousands)</i>				
Lunch	\$13	\$332	\$393	\$425
Supplies & Equipment	\$2	\$340	\$184	\$185
Curriculum	-	\$171	\$104	\$112
Assessments	-	\$17	\$20	\$21
Total Core-Programming	\$14	\$860	\$701	\$744

Many of the core-programming cost projections are based upon a per pupil allotment, such as food costs, instructional supplies, textbooks, and some assessments. With technology an innovative component of our school model, schools spend approximately \$40,000 on online-learning programs each year for use in the learning labs. Chromebooks are projected based on new student enrollment and pre-determined life-cycle for existing equipment. The budget assumes a 3:1 student to chromebook ratio, with a replacement life of two years.

Table M: Other Discretionary Expenses

	Year 0	Year 1	Year 2	Year 3
	2015-16	2016-17	2017-18	2018-19
<i>Other Discretionary (Thousands)</i>				
Professional Development	-	\$48	\$50	\$54
Communications	-	\$27	\$28	\$29
Field Trips	-	\$33	\$39	\$39
Substitutes	-	\$43	\$46	\$50
After School Program	-	\$111	\$111	\$111
ISE Non-Compensation Expenses	-	\$44	\$86	\$110
Total Other Discretionary	-	\$305	\$358	\$393

Professional Development

Professional development includes both certification costs and costs for other professional development of administrators, teachers, and staff.

Communications

Communications costs include student mailings and telecommunication costs. These costs have been projected based on historical experience of Rocketship’s existing schools.

Field Trips

Schools are budgeted \$5,500/grade for field trips, these costs have been projected based on historical experience of Rocketship’s existing schools.

Substitute Teacher Costs

Teacher substitute provisions are included for both projected sick and personal leave as well as for professional staff development leave. Ten days per year per teacher FTE are projected for all forms of leave. For each day of leave per teacher FTE, \$200 has been assumed for teacher substitute provisions. Projections estimate substitutes will be needed for 25% of paid time off. Estimates are based off of historical experience of Rocketship’s existing schools. Included in this line-item are proctoring costs for CELDT testing, based on historical data at existing Rocketship schools.

After School Program

All of our Bay Area school run an After School Program, and expect a similar cost for this program at RSMD.

ISE Non-Compensation Expenses

Special education costs include all non-compensation costs needed to run the special education program at RSMD. This can include assistive technology, software administration, assessment materials, curriculum and materials specific for the special education program. These costs are based on historical experience of Rocketship’s existing schools.

Table N: Support Service Expenses

	Year 0	Year 1	Year 2	Year 3
	2015-16	2016-17	2017-18	2018-19
<i>Support Services (Thousands)</i>				
Student Information	-	\$21	\$25	\$27
Dues & Memberships	-	\$5	\$6	\$6
Repairs	-	\$77	\$80	\$82
Utilities	-	\$57	\$59	\$61
Custodial	-	\$32	\$32	\$32
Health & Testing	-	\$5	\$5	\$5
Other	-	\$47	\$41	\$42
Authorizer Oversight	-	\$49	\$63	\$69
Central Office Expense Allocation Fee	-	\$670	\$847	\$920
Lease Expense	-	\$1,000	\$1,000	\$1,000
Total Support Services	-	\$1,963	\$2,158	\$2,245

Expenses in this section are primarily based on preliminary negotiations with prospective service providers or based on historical amounts from Rocketship’s operational schools. We make note of items below as needed to explain our budgeting assumptions.

Other & Authorizer Oversight

The budget line item for “Other” includes the following external expenses: insurance, audit fees, security services, parent and staff appreciation. Costs for insurance are an enrollment-based allocation of Rocketship’s overall schools commercial insurance package.

As a member of the El Dorado County SELPA we are charged a 5 percent fee off of special education revenue. Authorizer oversight is the fee charged by each charter authorizer. We assume 1 percent of revenue is budgeted for all our Rocketship schools in the Bay Area. Both of these fees are included in the “Authorizer Oversight” budget line item.

Central Office Expense Allocation Fee & Lease Expense

Rocketship’s model is highly centralized. Many services that benefit the school, and that are typically provided directly at the school in a traditional public school environment, are provided by Rocketship’s central office. This structure allows school leaders to focus their time and energy on instruction and student/parent engagement and provides more efficient and effective centralized delivery of various support services. These centralized services include, but are not limited to:

Programmatic Services:

- Curriculum & Assessment
- Instructional Leadership
- Recruitment
- Lottery Management

- Student Data Analysis
- Parent & Community Engagement

Operational Services:

- Payroll
- Accounting & Financial Reporting
- Procurement
- Human Resources
- Legal Support
- IT Support
- Operational Policy Support
- Authorizer Relations

To cover the cost of these services schools are charged a 15% fee of revenue which is transferred to the central office. Some revenues streams are excluded from this calculation (i.e. lunch revenues, CSP funding, fundraising, and local uniform and meal sale revenues).

Traditional public schools have a significant cost advantage for facilities costs when compared to charter schools for several reasons: (a) much of the facility costs in existing traditional public schools are based on schools that were built many years ago when costs for land and buildings were significantly less than the cost of land acquisition and construction that Rocketship schools are forced to pay; (b) Rocketship is obligated to finance its own buildings and land and is not permitted to access low-cost state financing like traditional public schools nor to access additional sources like parcel taxes to offset costs; and (c) most of Rocketship's schools are built in high-density areas rather than on land that was previously used for other, less congested (e.g. agricultural) purposes.

Rocketship's lease expense line item is determined based on a number of facility-related components including:

- Debt service, covering land acquisition and construction
- Ground leases, when required
- Taxes & insurance
- Maintenance and cap-ex reserves
- Property management fees

The projections model an annual lease cost of approximately one million dollars, however, approximately five months of this cost is not paid out by the school in year 1 due to capitalized interest. SB740 revenue source provides some relief to the financial burden this cost puts on RSMD. SB740 is a restricted revenue source and will only be used to cover RSMD's lease expense. As shown in Table O this revenue stream relieves up to 46% of this cost for the school.

Table O: SB740 Impact on Facility Cost

	Year 1	Year 2	Year 3
	2016-17	2017-18	2018-19
<i>SB740 Impact (Thousands)</i>			
SB740 Revenue	\$358	\$425	\$461
Lease Expense	\$1,000	\$1,000	\$1,000
<i>SB740 Relief</i>	<i>36%</i>	<i>43%</i>	<i>46%</i>
<i>Actual Lease Burden to School</i>	<i>\$642</i>	<i>\$575</i>	<i>\$539</i>

Other Outgo and Transfers

This budget is based on having received a low-interest rate working capital loan of \$250,000 from the California School Finance Authority (CSFA) Charter School Revolving Loan fund at the end of year 0. The model includes inter-company loans provided by Rocketship Education to RSMD to help cover cash shortages in a few months in the first few years of operation. RSMD receives its first intra-company loan in February 2016 of \$50,000 to cover the initial start-up costs. This loan is paid back in June 2016, once the CSFA Revolving Loan is received. The start of the first year of operation is the most difficult from a cash flow perspective for the school, as the first payment from PENSEC is only disbursed in September. To mitigate the cash shortage in July and August of 2016, Rocketship Education will loan RSMD \$600,000. This will be re-paid before the end of the fiscal year, June 30, 2017. Year 2 and 3 will also require loans of \$200,000 and \$100,000, respectively, from RSED to cover a few monthly cash shortages. These loans will be repaid within that same year by June 30th. Ending cash balances for every year will be positive.

Ending Cash Balance

By the end of the third year of operation RSMD will have a cash balance reserve of just under 4%. This will be preserved for any economic uncertainty during that period. The projected reserves will be monitored constantly and adjusted and refined as decisions and updates are provided relative to state funding amounts as well as when refinements or updates are made to the projected spending plan for the school.

Table P: Statement of Activities & Reserve Balance

	Year 0	Year 1	Year 2	Year 3
	2015-16	2016-17	2017-18	2018-19
Statement of Activities (Thousands)				
Revenues				
State Revenue	-	\$4,374	\$5,443	\$5,895
Federal Revenue	\$50	\$906	\$575	\$641
Local Revenue	-	\$18	\$21	\$23
Grants & Fundraising	-	-	-	-
Total Revenues	\$50	\$5,298	\$6,039	\$6,560
Expenses				
Certificated Salaries	-	\$1,253	\$1,461	\$1,615
Classified Salaries	\$42	\$513	\$607	\$629
Employee Benefits	\$6	\$462	\$568	\$642
Core Programming	\$14	\$860	\$701	\$744
Other Discretionary	-	\$305	\$358	\$393
Support Services	-	\$2,021	\$2,188	\$2,274
Interest/Depreciation	-	\$1	\$2	\$2
Total Expenses	\$62	\$5,416	\$5,885	\$6,300
Increase/Decrease of Net Assets	(\$12)	(\$117)	\$154	\$260
Beginning Balance	-	\$188	\$41	\$90
Ending Balance	\$188	\$41	\$90	\$246
Reserve Balance (% of Expenditures)	301.5%	0.8%	1.5%	3.9%

Cash Flow

Revenues

Since revenues are lumpy and from multiple sources, it's very important to correctly project cash flow to ensure the charter school maintains a healthy financial situation. The greatest cash flow challenge is correctly predicting the flow of federal and state revenue sources. California law identifies the percentage of a school's general purpose funds to be paid at specified dates. This schedule is subject to legislative and regulatory change. The California Department of Education (CDE) has committed to a 5-9-9 schedule for 2014-2015. We have used this schedule to project our cash flow position for the first three years RSMD is in operation. Based on the Governor's state budget for 2014-15, we assumed no deferrals in these projections.

Principal Apportionment

The principal apportionment comes from a combination of three sources: In Lieu Property Taxes, State Aid, and Education Protection Account. The district where the school is located pays the Charter School an In Lieu Property Tax amount per (ADA) on or before the 15th of each month from August through July. State Aid is due from the state on or before the end of the month and is paid monthly from July to June on a 5-5-9 schedule. The Economic Protection Account flows quarterly in September, December, March and June.

PENSEC

Per-pupil revenue is allocated based on ADA levels. The advance apportionment is based on the previous year's ADA levels. However, for new schools this data does not exist. Rocketship plans to apply to Pupil Estimates for New or Significantly Expanding Charters (PENSEC) for RSMD's first year of operation. Disbursements will be made in September and December based on ADA estimates provided in the application. RSMD will return to the 5-5-9 schedule in February, once actual ADA levels are captured in the first quarter.

California Lottery

State Lottery Revenues are paid according to the prior year's ADA, and are paid quarterly.

Title I Funding

We project that Title I payments will be made in January (40% of total), April (40%), and August (20%).

Free and Reduced Meals Program

Payments are made after RSMD files a reimbursement claim. Claims are generally filed monthly and the payment schedule is generally within 45 to 60 days after the claim is filed. This means that revenue for Free and Reduced Meals generally lag expenses by a month.

Loan Proceeds and Repayment of Debt Principal

RSMD will pay down its \$250,000 balance on its loan from the California School Finance Authority (CSFA) Charter School Revolving Loan program over its first four years of operation.

Expenditure

The most significant parts of RSMD's cost structure are primarily staff compensation and facilities related expenses which are generally paid evenly throughout the year. The vast majority of the curriculum costs are front-loaded to the beginning of the school year.

Rocketship Mt. Diablo Budget and Financial Projections

Cash Flow Summary

Rocketship Mt. Diablo Charter — Summary Cash Flow Projections												
2015-16	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun
Beginning Cash Balance	-	-	-	-	-	-	-	-	47,180	32,320	17,459	2,599
Operating Receipts	-	-	-	-	-	-	-	-	-	-	-	-
Operating Disbursements	-	-	-	-	-	-	-	2,820	14,861	14,861	14,861	14,861
Other Financing Sources/Uses	-	-	-	-	-	-	-	50,000	-	-	-	200,000
Change in Cash	-	-	-	-	-	-	-	47,180	(14,861)	(14,861)	(14,861)	185,140
Ending Cash Balance	0	0	0	0	0	0	0	47,180	32,320	17,459	2,599	187,738
2016-17	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun
Beginning Cash Balance	187,738	339,362	29,177	635,738	766,790	707,398	817,191	696,508	645,624	761,770	790,851	702,348
Operating Receipts	61,925	108,660	1,025,407	549,897	359,454	528,638	298,163	357,420	524,449	437,385	319,801	343,651
Operating Disbursements	545,023	443,151	443,151	443,151	443,151	443,151	443,151	443,026	443,026	443,026	443,026	439,598
Other Financing Sources/Uses	634,722	24,306	24,306	24,306	24,306	24,306	24,306	34,722	34,722	34,722	34,722	(565,278)
Change in Cash	151,624	(310,185)	606,562	131,052	(59,392)	109,792	(120,682)	(50,884)	116,145	29,081	(88,503)	(661,225)
Ending Cash Balance	339,362	29,177	635,738	766,790	707,398	817,191	696,508	645,624	761,770	790,851	702,348	41,123
2017-18	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun
Beginning Cash Balance	41,123	171,491	49,457	111,721	87,790	253,604	241,740	287,631	251,384	417,199	426,610	343,227
Operating Receipts	460,482	375,469	559,769	473,573	663,318	485,640	543,395	450,600	652,660	496,257	403,462	431,825
Operating Disbursements	530,113	487,088	487,088	487,088	487,088	487,088	487,088	486,846	486,846	486,846	486,846	484,774
Other Financing Sources/Uses	200,000	(10,417)	(10,417)	(10,417)	(10,417)	(10,417)	(10,417)	-	-	-	-	(200,000)
Change in Cash	130,368	(122,035)	62,265	(23,931)	165,814	(11,864)	45,890	(36,246)	165,815	9,411	(83,384)	(252,949)
Ending Cash Balance	171,491	49,457	111,721	87,790	253,604	241,740	287,631	251,384	417,199	426,610	343,227	90,277
2018-19	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun
Beginning Cash Balance	\$90,277	\$109,673	\$3,128	\$78,141	\$59,800	\$246,960	\$242,398	\$304,513	\$271,933	\$458,192	\$479,898	\$396,267
Operating Receipts	\$487,510	\$425,245	\$606,802	\$513,450	\$718,950	\$527,227	\$593,905	\$488,568	\$707,407	\$542,854	\$437,517	\$468,235
Operating Disbursements	\$568,114	\$521,373	\$521,373	\$521,373	\$521,373	\$521,373	\$521,373	\$521,148	\$521,148	\$521,148	\$521,148	\$518,902
Other Financing Sources/Uses	100,000	(10,417)	(10,417)	(10,417)	(10,417)	(10,417)	(10,417)	-	-	-	-	(100,000)
Change in Cash	19,396	(106,545)	75,013	(18,340)	187,160	(4,563)	62,115	(32,580)	186,259	21,706	(83,631)	(150,668)
Ending Cash Balance	109,673	3,128	78,141	59,800	246,960	242,398	304,513	271,933	458,192	479,898	396,267	245,599

Rocketship Mt. Diablo Budget and Financial Projections

2015 – 2016 Cash Flow

Rocketship Mt. Diablo Charter — 2015-16 Cash Flow Worksheet													
	Jul 2015	Aug 2015	Sep 2015	Oct 2015	Nov 2015	Dec 2015	Jan 2016	Feb 2016	Mar 2016	Apr 2016	May 2016	Jun 2016	Total 2015-16
Beginning Cash Balance	-	-	-	-	-	-	-	-	47,180	32,320	17,459	2,599	-
REVENUES													
State Programs													
CSGPB - Base	-	-	-	-	-	-	-	-	-	-	-	-	-
In Lieu of Property Taxes	-	-	-	-	-	-	-	-	-	-	-	-	-
Prop 30 EPA	-	-	-	-	-	-	-	-	-	-	-	-	-
Mandate Block Grant	-	-	-	-	-	-	-	-	-	-	-	-	-
California Lottery	-	-	-	-	-	-	-	-	-	-	-	-	-
Total State Programs	-	-	-	-	-	-	-	-	-	-	-	-	-
Other State Programs													
State Lunch Reimbursements	-	-	-	-	-	-	-	-	-	-	-	-	-
SB740 Facilities Subsidy	-	-	-	-	-	-	-	-	-	-	-	-	-
State SPED	-	-	-	-	-	-	-	-	-	-	-	-	-
Total Other State Programs	-	-	-	-	-	-	-	-	-	-	-	-	-
Federal Programs													
Title I	-	-	-	-	-	-	-	-	-	-	-	-	-
Title II	-	-	-	-	-	-	-	-	-	-	-	-	-
Title III	-	-	-	-	-	-	-	-	-	-	-	-	-
Federal Startup Grant (Title Vb)	-	-	-	-	-	-	-	-	-	-	-	-	-
IDEA	-	-	-	-	-	-	-	-	-	-	-	-	-
Facilities Incentive Grant	-	-	-	-	-	-	-	-	-	-	-	-	-
National School Lunch Program	-	-	-	-	-	-	-	-	-	-	-	-	-
Total Federal Programs	-	-	-	-	-	-	-	-	-	-	-	-	-
Local Programs													
Local Food Service Revenue	-	-	-	-	-	-	-	-	-	-	-	-	-
Total Local Programs	-	-	-	-	-	-	-	-	-	-	-	-	-
Fundraising & Grants													
Private Startup Grants	-	-	-	-	-	-	-	-	-	-	-	-	-
Total Local Programs	-	-	-	-	-	-	-	-	-	-	-	-	-
PY Receivables	-	-	-	-	-	-	-	-	-	-	-	-	-
TOTAL REVENUES	-	-	-	-	-	-	-	-	-	-	-	-	-
EXPENSES													
Certificated Salaries	-	-	-	-	-	-	-	-	-	-	-	-	-
Classified Salaries	-	-	-	-	-	-	-	-	10,500	10,500	10,500	10,500	42,000
Employee Benefits	-	-	-	-	-	-	-	-	1,541	1,541	1,541	1,541	6,162
Core Programming	-	-	-	-	-	-	-	2,820	2,820	2,820	2,820	2,820	14,100
Other Discretionary	-	-	-	-	-	-	-	-	-	-	-	-	-
Support Services	-	-	-	-	-	-	-	-	-	-	-	-	-
Interest	-	-	-	-	-	-	-	-	-	-	-	-	-
Depreciation	-	-	-	-	-	-	-	-	-	-	-	-	-
TOTAL EXPENSES	-	-	-	-	-	-	-	2,820	14,861	14,861	14,861	14,861	62,262
OTHER FINANCING SOURCES/USES													
CSFA - Revolving Loan	-	-	-	-	-	-	-	-	-	-	-	250,000	250,000
CSGF - Start-up Loan	-	-	-	-	-	-	-	-	-	-	-	-	-
Facility Fee Adjustment	-	-	-	-	-	-	-	-	-	-	-	-	-
RSED Financing	-	-	-	-	-	-	-	50,000	-	-	-	(50,000)	-
Total Financing Cash Flow	-	-	-	-	-	-	-	50,000	-	-	-	200,000	250,000
Cumulative Cash Position	-	-	-	-	-	-	-	47,180	32,320	17,459	2,599	187,738	-

Rocketship Mt. Diablo Budget and Financial Projections

2016-2017 Cash Flow

Rocketship Mt. Diablo Charter — 2016-17 Cash Flow Worksheet													
	Jul 2016	Aug 2016	Sep 2016	Oct 2016	Nov 2016	Dec 2016	Jan 2017	Feb 2017	Mar 2017	Apr 2017	May 2017	Jun 2017	Total 2016-17
Beginning Cash Balance	187,738	339,362	29,177	635,738	766,790	707,398	817,191	696,508	645,624	761,770	790,851	702,348	
REVENUES													
State Programs													
CSGPB - Base	-	-	756,488	-	-	324,209	-	176,841	176,841	176,841	176,841	176,841	1,964,905
In Lieu of Property Taxes	-	96,735	193,470	128,980	128,980	128,980	128,980	128,980	182,722	91,361	91,361	91,361	1,391,912
Prop 30 EPA	-	-	23,850	-	-	23,850	-	-	23,850	-	-	23,850	95,400
Mandate Block Grant	-	-	-	-	-	-	-	-	-	-	-	-	-
California Lottery	-	-	-	19,319	-	-	19,319	-	-	19,319	-	-	57,956
Total State Programs	-	96,735	973,809	148,299	128,980	477,040	148,299	305,822	383,413	287,521	268,202	292,052	3,510,172
Other State Programs													
State Lunch Reimbursements	-	-	2,550	2,550	2,550	2,550	2,550	2,550	2,550	2,550	2,550	2,550	25,497
SB740 Facilities Subsidy	-	-	-	-	178,875	-	-	-	89,438	-	-	-	268,313
State SPED	11,925	11,925	21,465	21,465	21,465	21,465	21,465	21,465	21,465	21,465	21,465	21,465	238,500
Total Other State Programs	11,925	11,925	24,015	24,015	202,890	24,015	24,015	24,015	113,452	24,015	24,015	24,015	532,310
Federal Programs													
Title I	-	-	-	-	-	-	46,746	-	-	46,746	-	-	93,492
Title II	-	-	-	-	-	-	1,520	-	-	1,520	-	-	3,040
Title III	-	-	-	-	-	-	-	-	-	-	-	-	-
Federal Startup Grant (Title Vb)	-	-	-	350,000	-	-	50,000	-	-	50,000	-	-	450,000
IDEA	-	-	-	-	-	-	-	-	-	-	-	-	-
Facilities Incentive Grant	-	-	-	-	-	-	-	-	-	-	-	-	-
National School Lunch Program	-	-	25,961	25,961	25,961	25,961	25,961	25,961	25,961	25,961	25,961	25,961	259,610
Total Federal Programs	-	-	25,961	375,961	25,961	25,961	124,227	25,961	25,961	124,227	25,961	25,961	806,142
Local Programs													
Local Food Service Revenue	-	-	1,623	1,623	1,623	1,623	1,623	1,623	1,623	1,623	1,623	1,623	16,226
Total Local Programs	-	-	1,623	1,623	1,623	1,623	1,623	1,623	1,623	1,623	1,623	1,623	16,226
Fundraising & Grants													
Private Startup Grants	-	-	-	-	-	-	-	-	-	-	-	-	-
Total Local Programs	-	-	-	-	-	-	-	-	-	-	-	-	-
PY Receivables	50,000	-	-	-	-	-	-	-	-	-	-	-	50,000
TOTAL REVENUES	61,925	108,660	1,025,407	549,897	359,454	528,638	298,163	357,420	524,449	437,385	319,801	343,651	4,914,850
EXPENSES													
Certificated Salaries	104,375	104,375	104,375	104,375	104,375	104,375	104,375	104,375	104,375	104,375	104,375	104,375	1,252,500
Classified Salaries	42,750	42,750	42,750	42,750	42,750	42,750	42,750	42,750	42,750	42,750	42,750	42,750	513,000
Employee Benefits	38,528	38,528	38,528	38,528	38,528	38,528	38,528	38,528	38,528	38,528	38,528	38,528	462,330
Core Programming	165,477	63,480	63,480	63,480	63,480	63,480	63,480	63,480	63,480	63,480	63,480	60,052	860,332
Other Discretionary	25,418	25,418	25,418	25,418	25,418	25,418	25,418	25,418	25,418	25,418	25,418	25,418	305,019
Support Services	168,423	168,423	168,423	168,423	168,423	168,423	168,423	168,423	168,423	168,423	168,423	168,423	2,021,077
Interest	-	125	125	125	125	125	125	125	125	125	125	125	750
Depreciation	52	52	52	52	52	52	52	52	52	52	52	52	625
TOTAL EXPENSES	545,023	443,151	443,151	443,151	443,151	443,151	443,151	443,026	443,026	443,026	443,026	439,598	5,415,632
OTHER FINANCING SOURCES/USES													
CSFA - Revolving Loan	-	(10,417)	(10,417)	(10,417)	(10,417)	(10,417)	(10,417)	-	-	-	-	-	(62,500)
CSGF - Start-up Loan	-	-	-	-	-	-	-	-	-	-	-	-	-
Facility Fee Adjustment	34,722	34,722	34,722	34,722	34,722	34,722	34,722	34,722	34,722	34,722	34,722	34,722	416,667
RSED Financing	600,000	-	-	-	-	-	-	-	-	-	-	(600,000)	600,000
Tot Facility Fee Payable	634,722	24,306	24,306	24,306	24,306	24,306	24,306	34,722	34,722	34,722	34,722	(565,278)	954,167
Cumulative Cash Position	339,362	29,177	635,738	766,790	707,398	817,191	696,508	645,624	761,770	790,851	702,348	41,123	

Rocketship Mt. Diablo Budget and Financial Projections

2017-2018 Cash Flow

Rocketship Mt. Diablo Charter — 2017-18 Cash Flow Worksheet													
	Jul 2017	Aug 2017	Sep 2017	Oct 2017	Nov 2017	Dec 2017	Jan 2018	Feb 2018	Mar 2018	Apr 2018	May 2018	Jun 2018	Total 2017-18
Beginning Cash Balance	41,123	171,491	49,457	111,721	87,790	253,604	241,740	287,631	251,384	417,199	426,610	343,227	
REVENUES													
State Programs													
CSGPB - Base	123,407	123,407	222,132	222,132	222,132	222,132	222,132	222,132	222,132	222,132	222,132	222,132	2,468,136
In Lieu of Property Taxes	-	121,210	242,421	161,614	161,614	161,614	161,614	161,614	228,953	114,476	114,476	114,476	1,744,081
Prop 30 EPA	-	-	28,363	-	-	28,363	-	-	28,363	-	-	28,363	113,450
Mandate Block Grant	-	-	-	-	-	6,678	-	-	-	-	-	-	6,678
California Lottery	-	-	-	22,974	-	-	22,974	-	-	22,974	-	-	68,921
Total State Programs	123,407	244,617	492,915	406,720	383,746	418,786	406,720	383,746	479,448	359,582	336,609	364,971	4,401,266
Other State Programs													
State Lunch Reimbursements	-	-	3,025	3,025	3,025	3,025	3,025	3,025	3,025	3,025	3,025	3,025	30,247
SB740 Facilities Subsidy	-	-	-	-	212,719	-	-	-	106,359	-	-	-	319,078
State SPED	14,181	14,181	25,526	25,526	25,526	25,526	25,526	25,526	25,526	25,526	25,526	25,526	283,625
Total Other State Programs	14,181	14,181	28,551	28,551	241,270	28,551	28,551	28,551	134,910	28,551	28,551	28,551	632,950
Federal Programs													
Title I	-	-	-	-	-	-	46,746	-	-	46,746	-	-	93,492
Title II	-	-	-	-	-	-	1,520	-	-	1,520	-	-	3,040
Title III	-	-	-	-	-	-	21,556	-	-	21,556	-	-	43,111
Federal Startup Grant (Title Vb)	-	-	-	-	-	-	-	-	-	-	-	-	-
IDEA	3,101	3,101	5,581	5,581	5,581	5,581	5,581	5,581	5,581	5,581	5,581	5,581	62,010
Facilities Incentive Grant	-	-	-	-	-	-	-	-	-	-	-	-	-
National School Lunch Program	-	-	30,797	30,797	30,797	30,797	30,797	30,797	30,797	30,797	30,797	30,797	307,969
Total Federal Programs	3,101	3,101	36,378	36,378	36,378	36,378	106,199	36,378	36,378	106,199	36,378	36,378	509,622
Local Programs													
Local Food Service Revenue	-	-	1,925	1,925	1,925	1,925	1,925	1,925	1,925	1,925	1,925	1,925	19,248
Total Local Programs	-	-	1,925	1,925	1,925	1,925	1,925	1,925	1,925	1,925	1,925	1,925	19,248
Fundraising & Grants													
Private Startup Grants	-	-	-	-	-	-	-	-	-	-	-	-	-
Total Local Programs	-	-	-	-	-	-	-	-	-	-	-	-	-
PY Receivables	319,793	113,571	-	-	-	-	-	-	-	-	-	-	433,364
TOTAL REVENUES	460,482	375,469	559,769	473,573	663,318	485,640	543,395	450,600	652,660	496,257	403,462	431,825	5,996,450
EXPENSES													
Certificated Salaries	121,763	121,763	121,763	121,763	121,763	121,763	121,763	121,763	121,763	121,763	121,763	121,763	1,461,150
Classified Salaries	50,575	50,575	50,575	50,575	50,575	50,575	50,575	50,575	50,575	50,575	50,575	50,575	606,896
Employee Benefits	47,338	47,338	47,338	47,338	47,338	47,338	47,338	47,338	47,338	47,338	47,338	47,338	568,053
Core Programming	98,218	54,950	54,950	54,950	54,950	54,950	54,950	54,950	54,950	54,950	54,950	52,878	700,597
Other Discretionary	29,873	29,873	29,873	29,873	29,873	29,873	29,873	29,873	29,873	29,873	29,873	29,873	358,477
Support Services	182,296	182,296	182,296	182,296	182,296	182,296	182,296	182,296	182,296	182,296	182,296	182,296	2,187,547
Interest	-	242	242	242	242	242	242	242	242	242	242	242	1,450
Depreciation	52	52	52	52	52	52	52	52	52	52	52	52	625
TOTAL EXPENSES	530,113	487,088	487,088	487,088	487,088	487,088	487,088	486,846	486,846	486,846	486,846	484,774	5,884,796
OTHER FINANCING SOURCES/USES													
CSFA - Revolving Loan	-	(10,417)	(10,417)	(10,417)	(10,417)	(10,417)	(10,417)	-	-	-	-	-	(62,500)
CSGF - Start-up Loan	-	-	-	-	-	-	-	-	-	-	-	-	-
Facility Fee Adjustment	-	-	-	-	-	-	-	-	-	-	-	-	-
RSED Financing	200,000	-	-	-	-	-	-	-	-	-	-	-	(200,000)
Tot Facility Fee Payable	200,000	(10,417)	(10,417)	(10,417)	(10,417)	(10,417)	(10,417)	-	-	-	-	(200,000)	(62,500)
Cumulative Cash Position	171,491	49,457	111,721	87,790	253,604	241,740	287,631	251,384	417,199	426,610	343,227	90,277	

Rocketship Mt. Diablo Budget and Financial Projections

2018-2019 Cash Flow

Rocketship Mt. Diablo Charter — 2018-19 Cash Flow Worksheet													
	Jul 2018	Aug 2018	Sep 2018	Oct 2018	Nov 2018	Dec 2018	Jan 2019	Feb 2019	Mar 2019	Apr 2019	May 2019	Jun 2019	Total 2018-19
Beginning Cash Balance	90,277	109,673	3,128	78,141	59,800	246,960	242,398	304,513	271,933	458,192	479,898	396,267	
REVENUES													
State Programs													
CSGPB - Base	133,654	133,654	240,577	240,577	240,577	240,577	240,577	240,577	240,577	240,577	240,577	240,577	2,673,075
In Lieu of Property Taxes	-	131,275	262,550	175,033	175,033	175,033	175,033	175,033	247,964	123,982	123,982	123,982	1,888,899
Prop 30 EPA	-	-	30,718	-	-	30,718	-	-	30,718	-	-	30,718	122,870
Mandate Block Grant	-	-	-	-	-	7,942	-	-	-	-	-	-	7,942
California Lottery	-	-	-	24,881	-	-	24,881	-	-	24,881	-	-	74,644
Total State Programs	133,654	264,929	533,844	440,491	415,610	454,269	440,491	415,610	519,258	389,440	364,559	395,276	4,767,430
Other State Programs													
State Lunch Reimbursements	-	-	3,273	3,273	3,273	3,273	3,273	3,273	3,273	3,273	3,273	3,273	32,726
SB740 Facilities Subsidy	-	-	-	-	230,382	-	-	-	115,191	-	-	-	345,572
State SPED	15,359	15,359	27,646	27,646	27,646	27,646	27,646	27,646	27,646	27,646	27,646	27,646	307,176
Total Other State Programs	15,359	15,359	30,918	30,918	261,300	30,918	30,918	30,918	146,109	30,918	30,918	30,918	685,474
Federal Programs													
Title I	-	-	-	-	-	-	55,591	-	-	55,591	-	-	111,181
Title II	-	-	-	-	-	-	1,520	-	-	1,520	-	-	3,040
Title III	-	-	-	-	-	-	23,345	-	-	23,345	-	-	46,691
Federal Startup Grant (Title Vb)	-	-	-	-	-	-	-	-	-	-	-	-	-
IDEA	3,687	3,687	6,637	6,637	6,637	6,637	6,637	6,637	6,637	6,637	6,637	6,637	73,743
Facilities Incentive Grant	-	-	-	-	-	-	-	-	-	-	-	-	-
National School Lunch Program	-	-	33,321	33,321	33,321	33,321	33,321	33,321	33,321	33,321	33,321	33,321	333,207
Total Federal Programs	3,687	3,687	39,958	39,958	39,958	39,958	120,413	39,958	39,958	120,413	39,958	39,958	567,862
Local Programs													
Local Food Service Revenue	-	-	2,083	2,083	2,083	2,083	2,083	2,083	2,083	2,083	2,083	2,083	20,825
Total Local Programs	-	-	2,083	2,083	2,083	2,083	2,083	2,083	2,083	2,083	2,083	2,083	20,825
Fundraising & Grants													
Private Startup Grants	-	-	-	-	-	-	-	-	-	-	-	-	-
Total Local Programs	-	-	-	-	-	-	-	-	-	-	-	-	-
PY Receivables	334,810	141,270	-	-	-	-	-	-	-	-	-	-	476,080
TOTAL REVENUES	487,510	425,245	606,802	513,450	718,950	527,227	593,905	488,568	707,407	542,854	437,517	468,235	6,517,671
EXPENSES													
Certificated Salaries	134,602	134,602	134,602	134,602	134,602	134,602	134,602	134,602	134,602	134,602	134,602	134,602	1,615,221
Classified Salaries	52,417	52,417	52,417	52,417	52,417	52,417	52,417	52,417	52,417	52,417	52,417	52,417	629,005
Employee Benefits	53,532	53,532	53,532	53,532	53,532	53,532	53,532	53,532	53,532	53,532	53,532	53,532	642,389
Core Programming	105,244	58,279	58,279	58,279	58,279	58,279	58,279	58,279	58,279	58,279	58,279	56,033	744,066
Other Discretionary	32,731	32,731	32,731	32,731	32,731	32,731	32,731	32,731	32,731	32,731	32,731	32,731	392,774
Support Services	189,535	189,535	189,535	189,535	189,535	189,535	189,535	189,535	189,535	189,535	189,535	189,535	2,274,419
Interest	-	225	225	225	225	225	225	225	225	225	225	225	1,350
Depreciation	52	52	52	52	52	52	52	52	52	52	52	52	625
TOTAL EXPENSES	568,114	521,373	521,373	521,373	521,373	521,373	521,373	521,148	521,148	521,148	521,148	518,902	6,299,849
OTHER FINANCING SOURCES/USES													
CSFA - Revolving Loan	-	(10,417)	(10,417)	(10,417)	(10,417)	(10,417)	(10,417)	-	-	-	-	-	(62,500)
CSGF - Start-up Loan	-	-	-	-	-	-	-	-	-	-	-	-	-
Facility Fee Adjustment	-	-	-	-	-	-	-	-	-	-	-	-	-
RSED Financing	100,000	-	-	-	-	-	-	-	-	-	-	(100,000)	-
Tot Facility Fee Payable	100,000	(10,417)	(10,417)	(10,417)	(10,417)	(10,417)	(10,417)	-	-	-	-	(100,000)	(62,500)
Cumulative Cash Position	109,673	3,128	78,141	59,800	246,960	242,398	304,513	271,933	458,192	479,898	396,267	245,599	